

LUPATECH S.A. CNPJ/MF n° 89.463.822/0001-12

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CNPJ N° 89.463.822/0001-12

NIRE 35.3.0045756-1

Companhia Aberta de Capital Autorizado – B3 Novo Mercado

## **MATERIAL FACT**

## **Signing Of A Relevant Contract**

**Nova Odessa, October 04, 2024** – Lupatech S.A. (B3: **LUPA3**) ("<u>Lupatech</u>" or "<u>Company</u>"), in accordance with CVM Instruction no 44/2021, announces to its shareholders and the market in general that:

On this date, the Company signed a contract with an electricity distribution company for the supply of power poles for a total amount of approximately R\$13 (thirteen) million and a term of 12 (twelve) months.

The estimated volume of the contract is 4,187 poles, to be produced by the Company's factory in Feliz-RS. The contract commits the client to buying volumes based on forecasts which it must provide on a monthly basis, covering a 90-day horizon.

Taking into account other smaller deals signed recently, the Feliz-RS unit's portfolio of contracts for the supply of poles totals R\$17 (seventeen) million at the present time.

The company began offering the "fiberglass poles" product in 2022, as a way of increasing the use of manufacturing capacity and taking advantage of existing technological expertise.

Poles made of fiberglass reinforced polymers have several advantages over those made of wood, concrete or steel, such as lower weight, easier logistics and installation, and greater resistance to deterioration by the atmosphere and microorganisms. These characteristics, which result in greater durability and lower costs over the product's life, have led to growing demand in applications such as electricity distribution and transmission, public lighting and telecommunications.

The increase in the contract backlog is evidence of Lupatech's growing insertion in this market. According to estimates by the National Electricity Agency (ANEEL), Brazil has around 50 million poles. Offering products for the expansion and replacement of this huge installed base is a significant business opportunity and a potentially significant growth vector for the company.

Lupatech's Investor Relations department is available for further information.

Rafael Gorenstein
CEO and IRO

## **CONTACTS - INVESTOR RELATIONS**

Telephone: + 55 (11) 2134-7000

Email: ri@lupatech.com.br
Website: www.lupatech.com.br/ri